

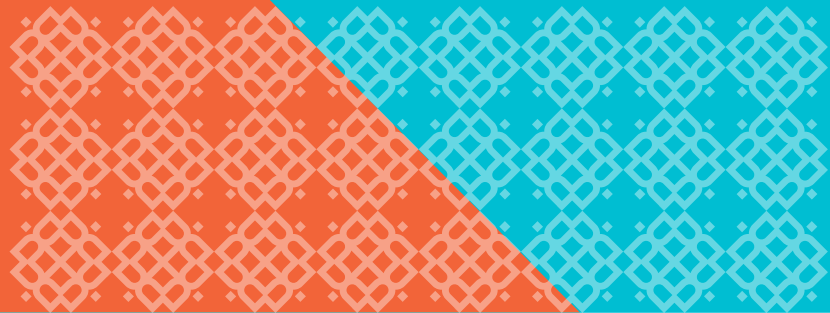


PHILANTHROPIECE
construyendo un mundo mejor



20
22

**ANNUAL
REPORT**





Our Director's letter

*"The next great evolutionary leap for humanity will be the discovery that cooperation is better than competition."
Pietro Ubaldi.*

Philanthropiece is and has always been the sum of the trust of the people who participate in the programs, and as the years go by, this is multiplied by the collaboration of other organizations that align with our mission.

We firmly believe that alliances bring us together and allow us to take firmer steps towards building a better world. That's why we want to thank the Alliance for Food Security in Baja California Sur, Ollin Quetz, Niparajá, SmartFish, El Santuario de la Abeja Reina, GIZ Mexico, educational institutions such as ESCUFI, the UABCS, the TECNM campus Cd. Constitución, and La Paz for believing in us and walking hand in hand with us.

In 2022, new people joined the Board of Directors, friends who are a great boost for our organization, but especially for the communities that receive the impact of our work. Thanks to Martha Llanes, Alma Rico, and Héctor Trinidad for accepting this challenge selflessly.

This year, the project carried out under the IDEAS call was concluded, which was very significant due to the support of Ana María León, who has been one of the fundamental pillars in the strengthening of Philanthropiece. She has been a guide in the development of different processes with her listening, analysis, and synthesis skills, which has generated a level of trust and empowerment in the Philanthropiece team. Our deep gratitude to her and to the Merced Foundation.

And of course, our gratitude to Philanthropiece Foundation, which makes training and support possible for the generation of self-managed savings groups, and to Nacional Monte de Piedad, which adds to the achievement of this dream.

Finally, thank you to each and every one of you who follow us in our journey through the rural communities of Baja California Sur and other parts of Mexico.

May the collaborative path be infinite!

Martha Márquez
Executive Director





Board of Directors

Kathleen Doyle Myers
Jordan Auston Bailey
Martha Patricia Llanes
Alma Delia Rico Raygoza
Hector Trinidad Meléndez
Jake Matlak

Operational Team

Martha Adriana Márquez Salaices
Martha Drew Aguilar
Lizbeth Ramirez Ambriz
Sarai Yamileth Arellanez Pérez
Perla Margarita Duarte Gómez
Rosario Dalila Osuna Toba
Genesis Elisama Morales Villavicencio
Esperanza Guadalupe Gutiérrez Castellanos
Juan Antonio González Rosas
Mónica Janeth Cañedo Montes de la Torre



Mision

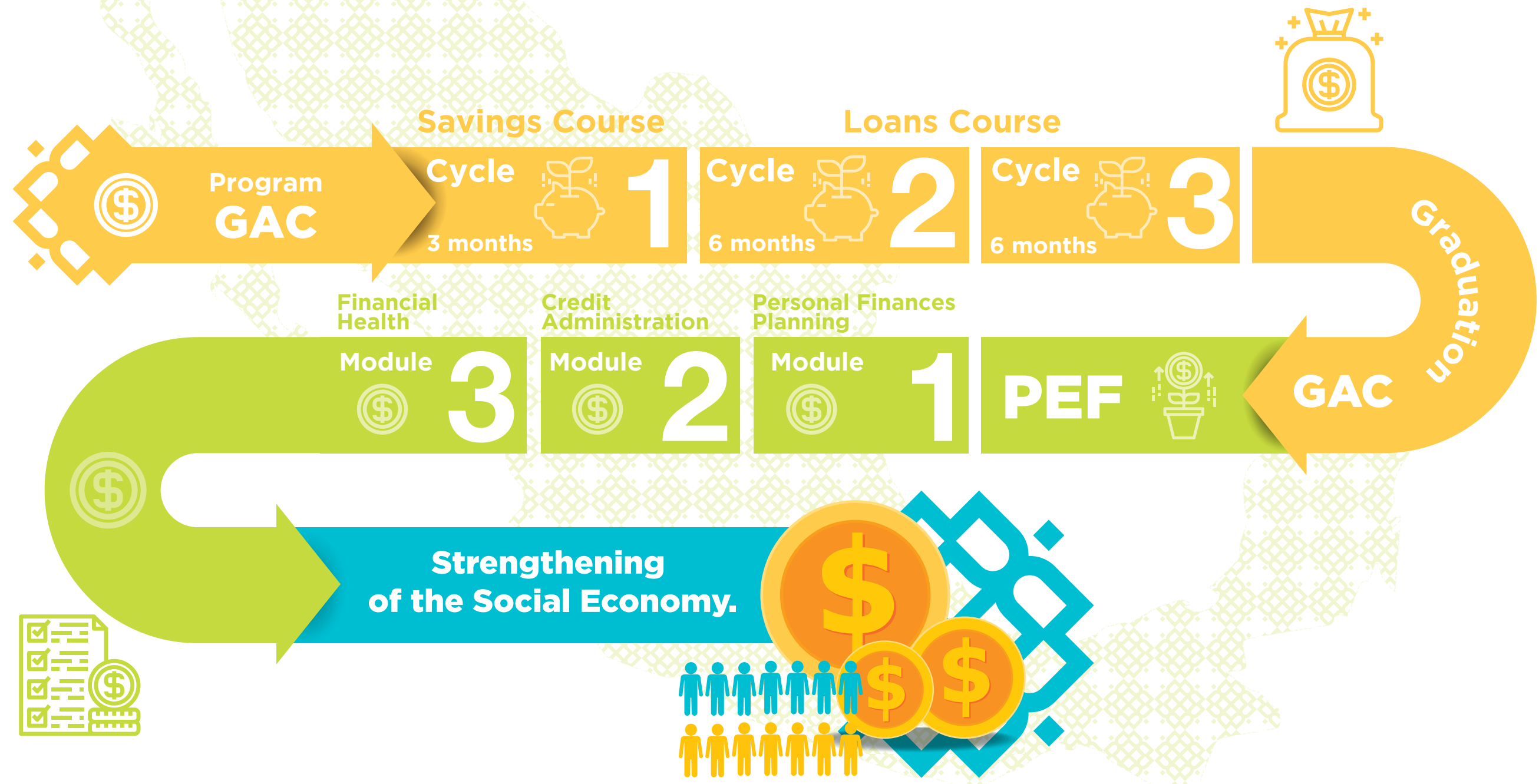
We improve the quality of life of people and promote development in communities through training and support for the creation of self-managed savings groups, empowering users to facilitate the achievement of individual and collective goals.

Vision

In 2023, Philanthropiece is a solid, strengthened, and well-positioned organization that has been able to systematize its methodology, consolidate partnerships, and extend its impact. Its users have a higher quality of life, meet their goals and help others achieve theirs, and are therefore a driving force in their community.



Attention Model





Performance Indicators



Average Shares Saved per partner in Training Groups

98



New participants in Savings Groups

201



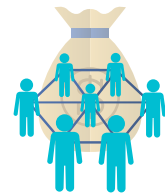
Participants in Training

335



Self-managing participants

676



Participants in Savings Groups

1011



Activities with Groups

264



Number of Indirect Beneficiaries.

2216



Saved in Groups

\$6,587,917.00



Self-granted Loans

\$1,672,456.00



Interest Earnings in the Groups

\$577,698.00



Percentage of Groups in training with a Social Fund.

70.17%



Percentage of groups in rural areas and/or social backwardness with financial exclusion.

73%



Effect Indicators



Average Interest obtained with Loans

4%



Partners who reinvest

10%



Partners with extra funds

6%



Average savings actions per graduated group per year:

115



Percentage of use of the Social Fund for social causes.

35.13%

Use of Loans



Consumption of Goods

38%



Business

22%



Emergency

29%

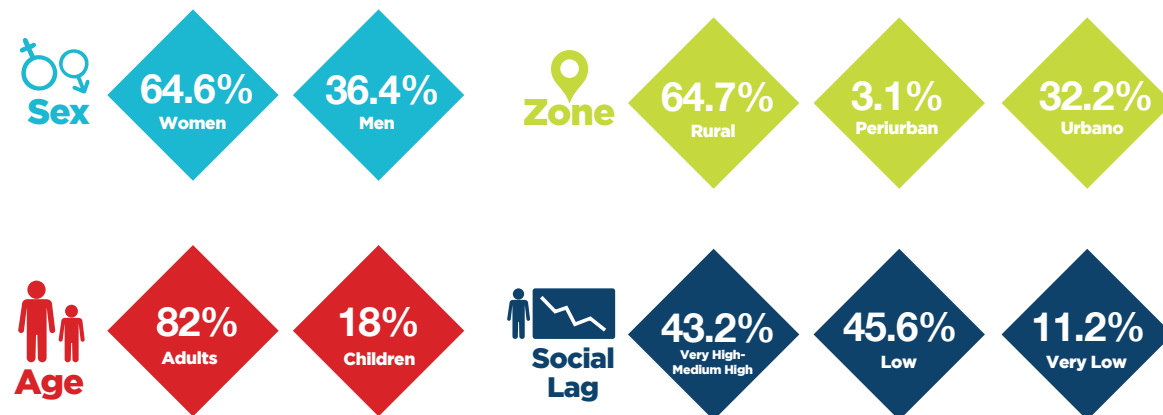
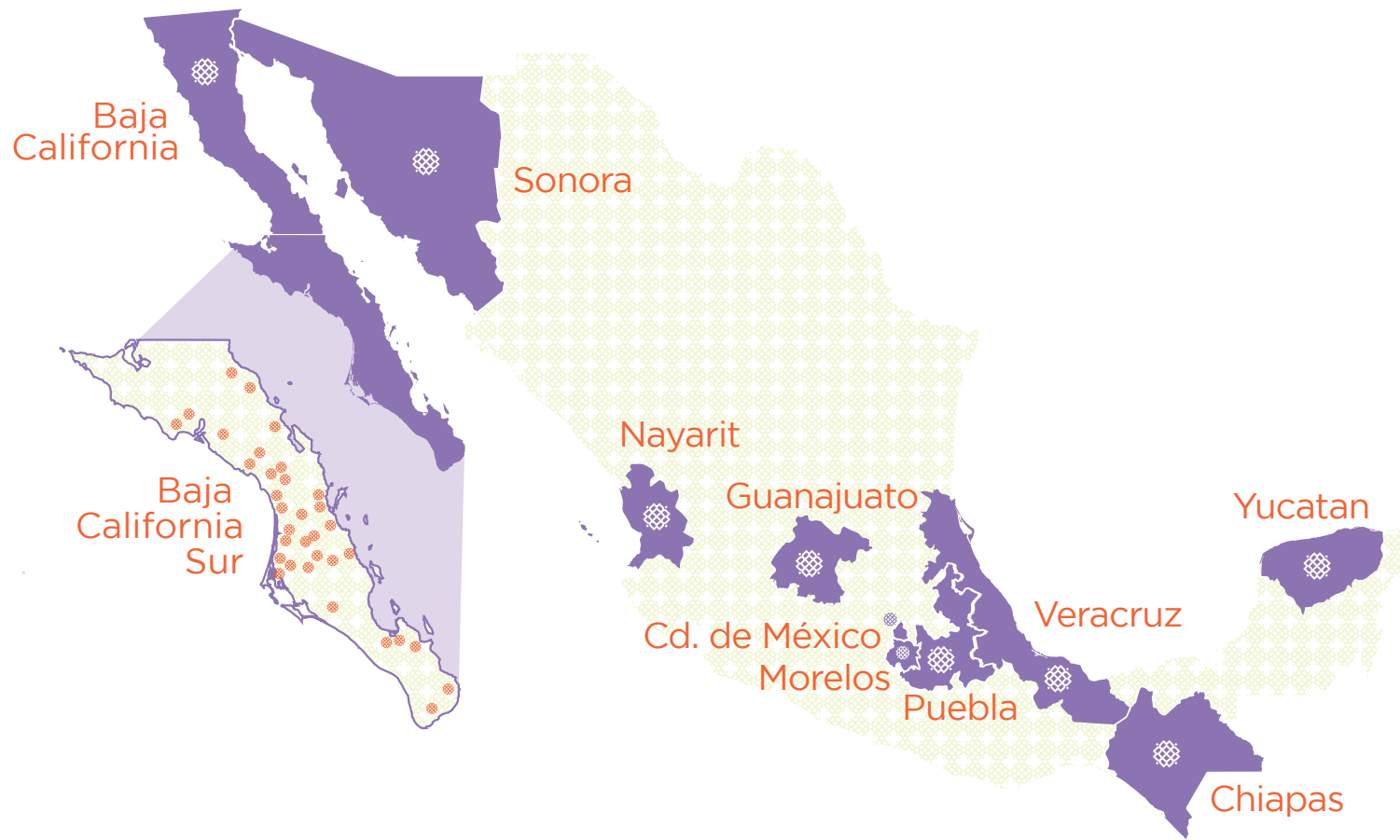


Other

11%

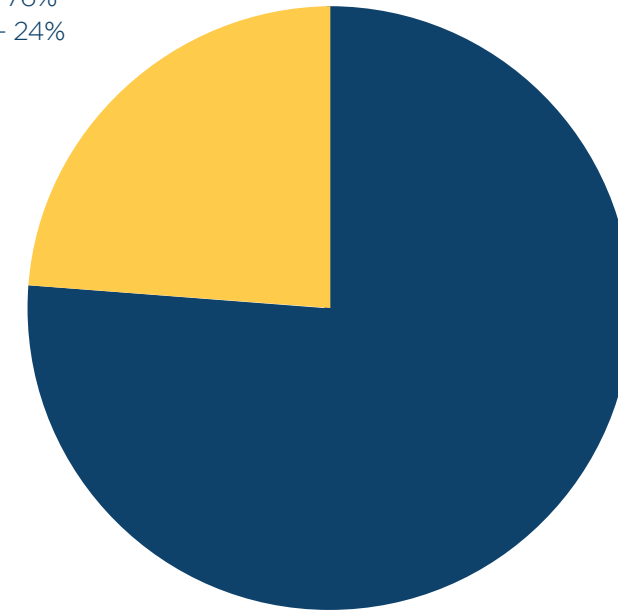


Programs Reach

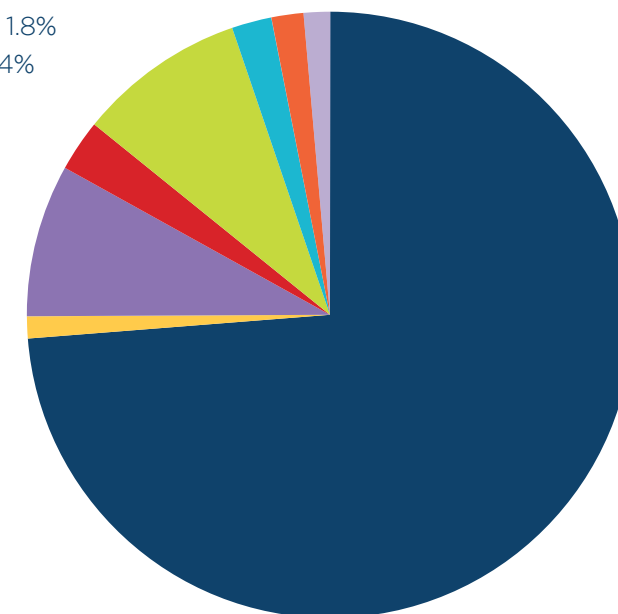


Finance

- ◆ Foreign Donation - 76%
- ◆ National Donation - 24%



- ◆ Fundación Philanthropiece - 73.9%
- ◆ Nacional Monte de Piedad - 8.9%
- ◆ GIZ - 2.1%
- ◆ Save the Children - 1.8%
- ◆ Donadora Sapi - 0.4%
- ◆ Niparaja - 2.8%
- ◆ Fasol - 8.2%
- ◆ Others - 1.9%



2022



Testimonial

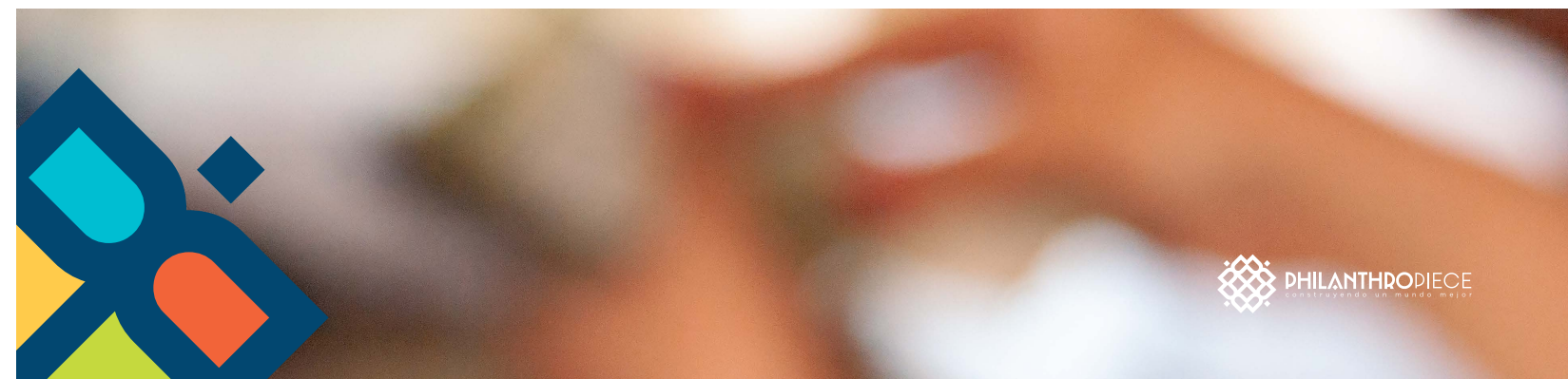


Cristian
La Purísima

Within the Community Savings Group Program, we find people who join together to collectively learn, organize their activities, and make deliberate decisions.

An example is the case of Cristian, a member of the program in La Purísima, BCS, who started a food business through a loan from the community savings program. And together, group members are working to restore the community's trail and drive the economy through local tourism.

Alliances





PHILANTHROPIECE

construyendo un mundo mejor

www.ppac.mx



Benito Juárez
E/ Hermenegildo Galeana y Javier Mina
Local 5
Cd. Constitución, Baja California Sur
23600
México

ppmx@philanthropiece.org